

# DIY: Strategic Planning Process that Delivers Context, Risks, Strategies and Actions

27-28 March 2019 I 8:30 AM - 5:00 PM Quest Hotel and Conference Center, Cebu City

### **TOPICS COVERED:**

# I. INTRODUCTION TO STRATEGIC PLANNING

- The Industry Outlook
- The COTO And Its Importance

### **II. REVISITING THE VMV**

Workshop: VMV

### **III. DETERMINING THE COTO**

- Environmental Scan: STEEP-LC
- Michael Porter's 5 Driving Forces
- Mckinsey's 7S Framework
- Workshop: COTO

# **IV. RISKS AND OPPORTUNITIES**

- Identification of Risks and Opportunities
- Prioritization of Risks and Opportunities
- Workshop: Risk and Opportunities

# V. STRATEGY SETTING AND ACTION PLANNING

- Selection of the right strategies
- Workshop: application to own organization
- Presentation of selected team

#### **EXPECTED WORKSHOP OUTPUT**

- External & Internal factors in the COTO (Context of the Organization)
- Risks & Opportunities Registers
- Strategies
- Action Plans including datelines and responsible persons

# **TOOLS AND TECHNIQUES TO BE USED**

- STEEP-LC Analysis (Sociological, Technological, Economic, Ecological, Political,
- Legal Factors Analysis)
- Michael Porter's Five Driving Forces that make up the competitive environment
- McKinsey's 7S framework (Aspects of organization that needs to be aligned for
- success)

#### WHO SHOULD ATTEND:

- Members of Top Management
- Management Representatives (QMR, EMR, etc)
- Managers who are tasked with Strategic Planning

## **SCHEDULE, TIME & VENUE:**

- March 27-28, 2019
- 8:30 am to 5:00 pm
- Quest Hotel & Conference Center, Cebu City

#### LEARNING INVESTMENT

Regular: Php 12,000+ 12% VAT Walk-in: Php 13,000 + 12% VAT

\*Fees inclusive of lunch, AM/PM snacks, training materials and seminar certificate

**Notice:** Enrollees requiring airfare and hotel bookings should coordinate with the organizer if the course you are attending is confirmed.

The Organizer shall not be liable for booking charges.

Send the accomplished registration form at jennifer.mabala@eccp.com.

# FOR INQUIRIES AND REGISTRATION Ms. Jennifer Mabala

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